

Consultant Earning Opportunities




Consultant

Bonuses:

- Earn 20%–25% on all sales
- Earn an extra 2% after \$20,000 in career sales
- 50 Pampered Chef dollars Recruiting Bonus**

Active Requirement:

- \$200 monthly personal sales*




Senior Consultant

Bonuses & Overrides:

- 1% override on personal sales
- 1% override on personal recruits' sales
- 50 Pampered Chef dollars Recruiting Bonus**

Monthly Requirements:

- \$200 personal sales
- 1 active recruit



Team Leader

Bonuses & Overrides:

- 2% override on personal sales
- 2% override on personal recruits' sales
- 1% override on indirect recruits' sales
- 50 Pampered Chef dollars Recruiting Bonus**

Monthly Requirements:

- 2 active lines
- \$1,000 personal sales
- \$3,000 team sales



Director

Bonuses & Overrides

- 3% override on Personal Team sales
- 3% override on 1st Generation
- 50 Pampered Chef dollars Recruiting Bonus**
- \$15 Activity Bonus per active Consultant

Promotion Requirements:


- 5 active Personal Team Consultants
- \$1,000 personal sales/\$6,000 Personal Team sales

Monthly Maintenance Requirements:

- \$1,000 personal sales/\$6,000 Personal Team sales

Elite Seller: (alternate Director requirements)

- \$85,000 personal sales in past rolling 12 months and \$7,000 personal sales in current month



Advanced Director

Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1st Generation
- 3% override on 2nd Generation Directors
- ½% override on 2nd Generation Team
- 50 Pampered Chef dollars Recruiting Bonus**
- \$15 Activity Bonus per active Consultant
- \$100 Bonus per qual. 2nd Generation Directors (max. \$300 monthly)
- 2nd Generation Director Leadership Development Bonus†

Monthly Requirements:

- 1 – 1st Generation Director
- \$1,000 personal sales/\$6,000 Personal Team sales
- \$15,000 organizational sales



Senior Director

Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1st Generation
- 3% override on 2nd Generation Directors
- 1% override on 2nd Generation Team
- 50 Pampered Chef dollars Recruiting Bonus**
- \$15 Activity Bonus per active Consultant
- \$100 Bonus per qual. 2nd Generation Directors (max. \$300 monthly)
- 2nd Generation Director Leadership Development Bonus†

Monthly Requirements:

- 3 – 1st Generation Directors/1 – 2nd Generation Director
- \$1,000 personal sales/\$6,000 Personal Team sales
- \$30,000 organizational sales



Executive Director

Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1st Generation
- 3% override on 2nd Generation Directors
- 1% override on 2nd Generation Team
- ½% override on 3rd Generation
- 50 Pampered Chef dollars Recruiting Bonus**
- \$15 Activity Bonus per active Consultant
- \$600 Car Allowance
- 2nd Generation Director Leadership Development Bonus†

Monthly Requirements:

- 6 – 1st Generation Directors/2 – 2nd Generation Directors
- \$1,000 personal sales/\$6,000 Personal Team sales
- \$60,000 organizational sales



Senior Executive Director

Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1st Generation
- 3% override on 2nd Generation Directors
- 1¼% override on 2nd Generation Team
- ½% override on 3rd Generation
- 50 Pampered Chef dollars Recruiting Bonus**
- \$15 Activity Bonus per active Consultant
- \$800 Car Allowance
- 2nd Generation Director Leadership Development Bonus†

Monthly Requirements:

- 9 – 1st Generation Directors/5 – 2nd Generation Directors/1 – 3rd Generation Director
- \$1,000 personal sales/\$6,000 Personal Team sales
- \$120,000 organizational sales



National Executive Director

Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1st Generation
- 3% override on 2nd Generation Directors
- 1½% override on 2nd Generation Team
- ½% override on 3rd Generation
- 50 Pampered Chef dollars Recruiting Bonus**
- \$15 Activity Bonus per active Consultant
- \$1,000 Car Allowance
- 2nd Generation Director Leadership Development Bonus†

Requirements:

- 12 – 1st Generation Directors/9 – 2nd Generation Directors/3 – 3rd Generation Directors
- \$750 personal sales/\$6,000 Personal Team sales
- \$240,000 organizational sales



*Personal sales = commissionable sales

**On personal recruits who reach \$1,500 in sales within their first 90 days, as long as recruiter is active in the month that occurs.

† \$600 Bonus awarded when a new 2nd Generation Director is promoted. Effective Aug. 12, 2019. See Consultant Policy Guide for complete details.

Pampered Chef Career Plan



Title	Requirements					Bonuses & Overrides													
	Monthly Qualifications					Bonuses					Team Overrides				Leadership Overrides				
	Personal Sales	Personal Team Sales	Personal Team Actives	Qualified Director Teams	Organization Sales	Recruiting Bonus	Monthly Activity Bonus	2 nd Gen. Dir. Bonus (maximum \$300)	2 nd Gen. Dir. Leadership Dev. Bonus	Executive Director Car Allowance	Personal Sales	Direct Recruits	Indirect Recruits	Team (Including Personal)	1 st Generation	2 nd Generation Directors	2 nd Generation Teams	3 rd Generation	
Consultant	\$200					50 PC\$													
Senior Consultant	\$200		1 active line			50 PC\$					1%	1%							
Team Leader	\$1,000	\$3,000	2 active lines			50 PC\$					2%	2%	1%						
Director Promotion	\$1,000	\$6,000	5 active			50 PC\$	\$15 per active cons.							3%	3%				
Director* Maintenance	\$1,000	\$6,000				50 PC\$	\$15 per active cons.							3%	3%				
Director Re-promotion	\$1,000	\$6,000	5 new			50 PC\$	\$15 per active cons.							3%	3%				
Advanced Director	\$1,000	\$6,000		1 – 1 st Gen.	\$15,000	50 PC\$	\$15 per active cons.	\$100 per qualified 2 nd Gen. Dir.	\$600**					4%	4%	3%	½%		
Senior Director	\$1,000	\$6,000		3 – 1 st Gen. 1 – 2 nd Gen.	\$30,000	50 PC\$	\$15 per active cons.	\$100 per qualified 2 nd Gen. Dir.	\$600**					4%	4%	3%	1%		
Executive Director	\$1,000	\$6,000		6 – 1 st Gen. 2 – 2 nd Gen.*	\$60,000	50 PC\$	\$15 per active cons.		\$600**	\$600				4%	4%	3%	1%	½%	
Senior Executive Director	\$1,000	\$6,000		9 – 1 st Gen. 5 – 2 nd Gen.* 1 – 3 rd Gen.	\$120,000	50 PC\$	\$15 per active cons.		\$600**	\$800				4%	4%	3%	1¼%	½%	
National Executive Director	\$750	\$6,000		12 – 1 st Gen. 9 – 2 nd Gen.* 3 – 3 rd Gen.*	\$240,000	50 PC\$	\$15 per active cons.		\$600**	\$1,000				4%	4%	3%	1½%	½%	

*Elite Seller: (alternate Director requirements) – \$85,000 personal sales in past rolling 12 months and \$7,000 personal sales in current month

**Awarded when a new 2nd Generation Director is promoted.

*2nd Generation Directors cannot all be under the same 1st Generation Director, 3rd Generation Directors cannot all be under the same 2nd Generation Director.

Effective Aug. 12, 2019. See Consultant Policy Guide for complete details.