

my 90-day goals to earn NEW CONSULTANT REWARDS!

Consultants can earn so many rewards—not only do you earn commission, but free products and many other fun and valuable rewards, too!

EARN UNLIMITED PC DOLLARS FOR SELLING!

Earn 100 Pampered Chef dollars for every \$1,500 in commissionable sales you submit in your first 90 days.

(\$1,500 in commissionable sales = at least \$300 in commission)

$$\frac{(D)}{\text{(My PC\$ Goal)}} \times 15 = \frac{(A)}{\text{Sales needed to reach my goal}}$$

(B) Ask your recruiter or director how many shows you need to reach your goal!

$$\left\{ \begin{array}{l} \frac{500 \text{ PC\$}}{\text{(My PC\$ Goal)}} \times 15 = \frac{\$7,500}{\text{Sales needed to reach my goal}} \end{array} \right\} \text{Example:}$$

EARN PC DOLLARS FOR BUILDING A TEAM

Ask your recruiter or director for tips on sharing the opportunity!

Earn 100 Pampered Chef dollars for every qualified* new consultant you recruit in your first 90 days.

*To qualify, a new consultant must submit \$1,500 in commissionable sales in their first 90 days.

$$\frac{(E)}{\text{(My PC\$ Goal)}} \div 100 = \frac{(C)}{\text{\# of new team members needed to reach my goal}}$$

$$\left\{ \begin{array}{l} \frac{500 \text{ PC \$}}{\text{(My PC\$ Goal)}} \div 100 = \frac{5}{\text{\# of new team members needed to reach my goal}} \end{array} \right\} \text{Example:}$$

add it up and get your 90-day rewards goals:

SALES (A) _____ **SHOWS** (B) _____ **TEAM MEMBERS** (C) _____ **PC\$** (D+E) _____

EARN UP TO \$2,000 CASH *when you take* THE FAST TRACK TO DIRECTOR!

\$500 when you promote to director in your **first 90 days**.

\$500 when you maintain director status for the **next three months**.

\$1,000 when you promote to advanced director within the **first six months**.

My Director Promotion Goal Date: _____

Take the strong start recruiting challenge: Invite five people to start the business with you! Jot down some names.

1. _____

2. _____

3. _____

4. _____

5. _____

MY 90-DAY END DATE:

YOU & YOUR BUSINESS: *a perfect fit*

After you've entered your personal and work commitments into your calendar, make a plan for your business time to set yourself up for success!

1 Write in your TEAM meeting date for every month, so you stay connected to your support community!

2 Mark times when you can make contacts and coach hosts. Find 15-30 minutes a day, or an hour three times a week. You decide what fits into your life.

3 Circle the dates when you could do parties. You'll love the feeling of accomplishment every time you fill another date!

- Be open to parties at different times to accommodate your customers.
- At parties, display your calendar so guests can see when you have open dates.